

Webinar 2

Contacts, Referrals & Secure Messaging

Allied Health Professions Australia (AHPA)



Presented by Katrina Otto Train IT Medical Pty Ltd <u>www.trainitmedical.com.au</u> <u>katrina@trainitmedical.com.au</u>



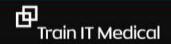


<u>Allied Health Professions Australia (AHPA)</u> and its members are working to support allied health practices to better understand practice software and digital health technology.

This series of webinars has been developed and funded to help practices know more about their software options, what benefits they might get from using practice systems, and how they might integrate different elements of digital technology into their practice.

The webinars will be held over the next months and are available free to any allied health practitioner.

Additional resources and webinar recordings will be made available to you as part of the project via <u>www.ahpa.com.au</u>.



Katrina Otto, Train IT Medical

BEducation (Adult), DipBus (Health), Cert IV Training & Assessment (40110)

Approved Trainer for:

- Allied Health Professions Australia
- Australian Digital Health Agency
- Department of Health
- Best Practice Software
- MedicalDirector Clinical & PracSoft
- Australian Association of Practice Managers
- Australian Practice Nurses Association
- Avant Mutual Group
- HealthLink
- Argus
- Tyro
- Pen Clinical Systems
- TAFE (Accredited teacher) Medical Administration
- Rural Health West, ACCRM and others



Webinars:

Webinar 1: Medical Software – recording available
Webinar 2: Contacts and Referrals
Webinar 3: Clinical note-taking – 25 July 2017 7.30pm EST
Webinar 4: Digital Health – 24 August 2017 7.30pm EST

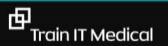
For future Webinar info, registrations, recordings and free resources:

www.ahpa.com.au



www.trainitmedical.com.au





Allied Health Software	Providers – Contact List
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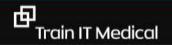
Software	Company	Phone	Website	Contact	Email
	Name				
Bp Allied	Best Practice	1300 40 1111	www.bpsoftware.net	Glen	support@bpsoftware.net
	Software			Germaine	
Bp Premier	Best Practice	1300 40 1111	www.bpsoftware.net		support@bpsoftware.net
	Software	(00) 0750			
Clinic to Cloud	Clinic to Cloud	(02) 8750 5808	www.clinictocloud.com.au	Rafic Habib	rhabib@clinictocloud.com
<u>Clinika</u>	<u>Slinika</u>	0488 551 122	www.cliniko.com	Joel	joel@cliniko.com
Coreplus.	Secerius.	1300 668 988	www.coreplus.com.au	Diana <u>Younan</u>	dianay@coreplus.com.au
Cutting Edge	Cutting Edge	1300 237 638	www.cesoft.com.au	Cathy	support@cesoft.com.au
	Software			Macmarquis & Lee Shayler	
eClaims	ACSS Health	02 9632 0026	www.au.acsshealth.com	Michelle	sales@acsshealth.com
		sxt 1		Romero	
ePractice.	ePractice.	02 8005 7208	www.e-practice.com.au	Suparna Prakash	suparna@e-practice.com.au
Front Desk	SmartSoft	1800 18 18 20	www.smartsoft.com.au	Timothy	timothy@smartsoft.com.au
		ext. 924		Watson	
Gensolve	Gensolve	0421 468 046	www.gensolve.com	Rob Woodland	rob@gensolve.com
Healthkit	Healthkit	1800 984 334	www.healthkit.com	Lachlan Wheeler	lachlan@healthkit.com
Hippocamp	Hippocamp	0450 649 990	www.hippocamp.org	Nick Batchelor	nick@hippocamp.org
MedicalDirector	MedicalDirector	1300 788 802	www.medicaldirector.com		gpsales@medicaldirector.com
Medilink	Medilink	0430 808811	www.medilink.com.au	Geoff Neill	gn@medilink.com.au
MediRecords	MediRecords	(02) 9906 3839	www.medirecords.com.au	Peter Birch	peter@medirecords.com
Medtech	Medtech	(03) 9690 8666	www.medtechglobal.com	Ben Le Gros	blegros@medtechglobal.com
Mmex	ISA Healthcare Solutions	(08) 6250 9129	www.isahealthcare.com	Jisun Lim	Jisun.Lim@isahealthcare.com
Optomate Touch (Optical)	Monkey Software	0418 313 012	www.monkeysoftware.com .au	Chris Monks	cmonks@monkeysoftware.com.au
OPIE (Orthotics & prosthetics)	OPIE Software		www.opiesoftware.com	Paul Ecusakowski	paulcpo@oandp.com
Power Diary	Power Diary	1300 755 184	www.powerdiary.com.au	Claire Spong	support@powerdiary.com
PPMP	PPMP	1300 784 908	www.ppmp.com.au	John Mcinemer	john@ppmp.com.au
Reception Star	Reception Star	0403 309 564	www.receptionstar.com	Tim Burgan	tim@recceptionstar.com
StatHealth	Stat Health	1300 00 STAT	www.stathealth.com.au	Carla Doolan	Carla.doolan@stathealth.com.au
Surix	Sunix Computer Consultants P/L	02 8719 8988	www.sunixvision.com	Florence Sun	florence.sun@sunixevue.com.au
Whiteboard	Whiteboard	0429 020 188	www.whiteboard.clinic	William Radford	william.radford@whiteboard.clinic
ZedMed	ZedMed	1300 933 000	www.zedmed.com.au	Greg Brownbill	gregb@zedmed.com.au

Software options:

PRODUCT FEATURES	Bp Allied	Bp Premier	Clinic to Cloud			COREPL US	eCtains	E- PRACTIC E	FRONT	Gensolve	Healthkit	HIPPOC AMP	MeticalU irector Clinical	Mediliak	Medireco rds	Mnex	ОРТОМА ТЕ	OPIE	POVER DIARY	РРМР	Stat Health	SUNIX	VHITEBO ARD	ZedMed
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- 1. Understand key features related to managing referrals in medical software
- 2. Improve communication with referrers
- 3. Explore letter writing options
- 4. Consider Secure Messaging options for sending electronic communication

1. Understand key features related to managing referrals in medical software



Writing Referrals

Criterion 1.6.2 Referral documents

Our referral documents to other healthcare providers contain sufficient information to facilitate optimal patient care.

Indicators

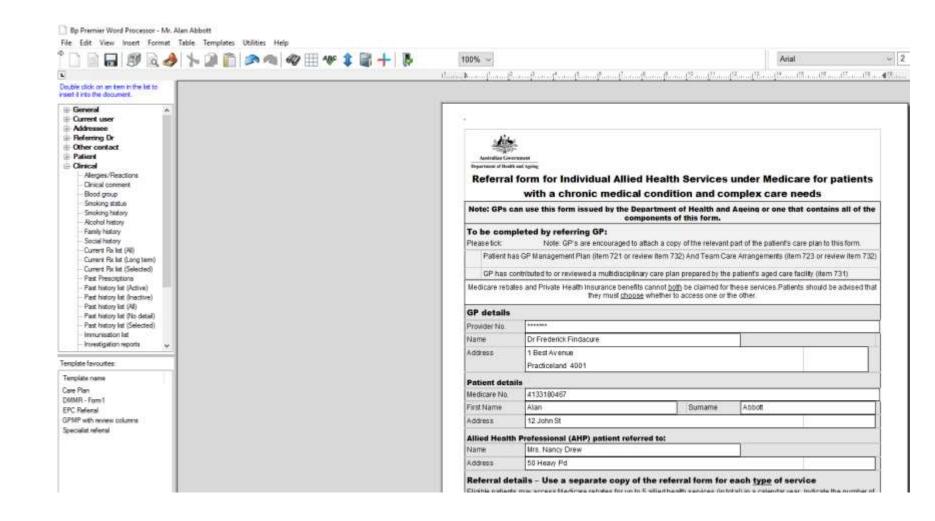
► A. Our practice can demonstrate that referral letters are legible, contain at least three approved patient identifiers, state the purpose of the referral and where appropriate:

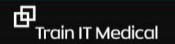
- · are on appropriate practice stationery
- include relevant history, examination findings and current management
- include a list of known allergies, adverse drug reactions and current medicines
- · the doctor making the referral is appropriately identified
- the healthcare setting from which the referral has been made is identified
- · the healthcare setting to which the referral is being made is identified
- if known, the healthcare provider to whom the referral is being made is identified
- if the referral is transmitted electronically then it is done in a secure manner
- a copy of referral documents is retained in the patient health record.

http://www.racgp.org.au/your-practice/standards/standards4thedition/practiceservices/1-6/referral-documents/ Demonstration of GP perspective using Bp Premier to refer to allied health:

- 1. Generate a pre-created referral template (these come standard with most software products)
- 2. Access the Address Book/Contacts database within the software to find the allied health professional to refer to
- 3. Complete the referral
- 4. Use Secure Messaging to send the referral

GP perspective – sending you a referral





GP perspective – your letters to them

The AHP must provide a written report to the patient's GP after the first and last service, and more often if clinically necessary.

Allied health professionals should retain this referral form for record keeping and Medicare Australia audit purposes.

Allied health services funded by other Commonwealth or State/Territory programs are not eligible for Medicare rebates under this initiative.

This form may be downloaded from the Department of Health and Ageing website at www.health.gov.au/mbsprimarycareitems.

THIS FORM DOES NOT HAVE TO ACCOMPANY MEDICARE CLAIMS

Referral Letters – more tips

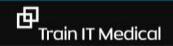
Informed consent and protection of patient confidentiality with referral important to consider letters ie

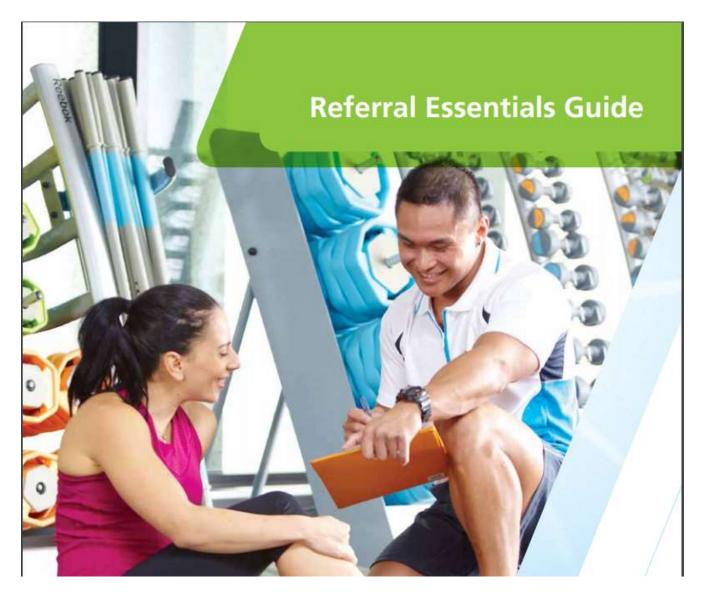
Inform patients of the contents of the referral letter

Where appropriate offer them the opportunity to read the contents or provide them with a copy.

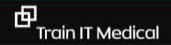
<u>Standards for Referral Documents: http://www.racgp.org.au/your-practice/standards/standards4thedition/practice-services/1-6/referral-documents/</u>

Information Security: http://www.racgp.org.au/your-practice/standards/interpretiveguide4thedition/practice-management/4-2/information-security/





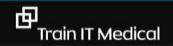
https://fitnessaustraliaproduction.s3.amazonaws.com/uploads/uploaded_file/file/58717/FAUS558_Referral_Essentials_Guide_V11.pdf



Referral Essentials checklist Essential components of successful referrals



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Managing Referrals & Reports

- 1. Generate referrals/reports and save into patient record.
- 2. Send and receive using secure messaging.
- 3. Scan any manually received referrals/reports
- 4. Manage database of referrers/contacts.
- 5. Report on referral activity (data!)

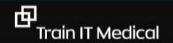
Managing Contacts



Most of the medical software products include a **contacts database** to store information about referrers and other individuals and organisations you may need to liaise with.

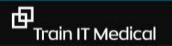
Important to keep contact information up-to-date because:

- Makes it easier to share information electronically eg reports
- Contact details can be re-used for letter writing etc
- Helps with marketing
- Ease of claiming e.g. provider numbers etc
- Contact categorisation improves search capability



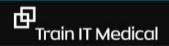
Contacts – Bp Premier

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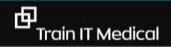
Address Book – MedicalDirector Clinical

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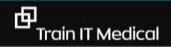
Contacts – Cliniko

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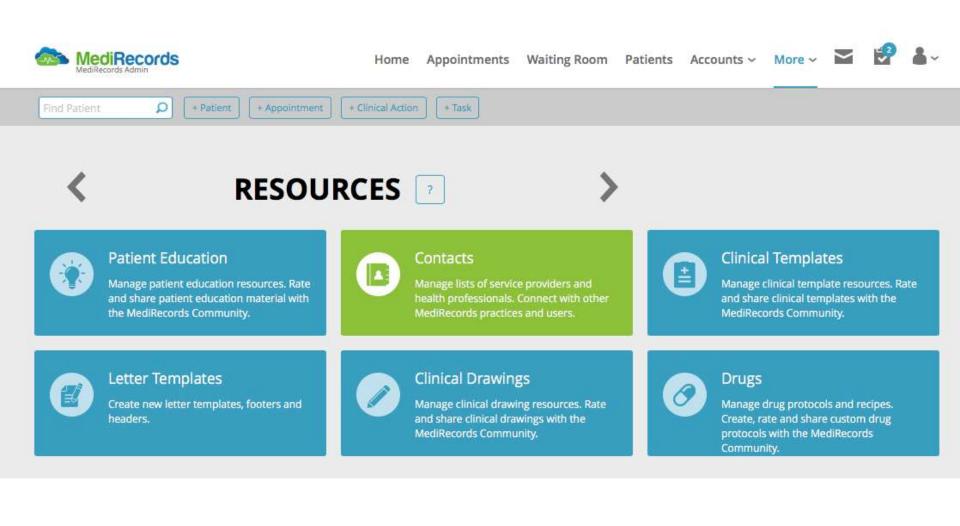


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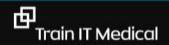


Contacts – MediRecords



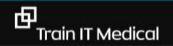
Contacts – MediRecords

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Name	Category	City/Suburb	State	Phone	Email	Status	Share	
David Rowse	Employee Doctor	Wembley	WA	0892840452	d.rowse@capstonehealth.com.au	Active	18	
Dentist Bupa	Dentist	Melbourne	VIC	1212121212	dentist@bupa.com	Active	Â	Practice Contact
Elaine Liew	Practice Owner	Glen Iris	VIC	0390022888	elaine@toorongamedical.com.au	Active	1000	
Hari jeyarajan	Practice Owner	Brighton	VIC	0395969955	hari.jeyarajan@gmail.com	Active	19	
Joseph Lien	Psychologist	Penrith	NSW	0247348755	joseph@penrithpsychology.com.au	Active	18	
Leanne Jacka	Receptionist	Brighton	VIC	0400624497	leanne@voice2print.com.au	Active	100	
Loretta O'Sullivan-Pippia	Practice Owner	Albion	QLD	0732561219	loretta@twelve9teensportsphyslotherap	Active	12	
Matt Peterson	Practice Owner	St Leonards	NSW	0299063839	jazz@medirecords.com	Active	18	
Mauro Gagliardi	Psychologist	Penrith	NSW	0247348755	mauro@penrithpsychology.com.au	Active	12	
Michael SAlldrick	Dentist	Barangaroo	NSW	0299063839	michael@medirecords.com	Active	合	
Mitchell Tanner	Practice Owner	Singleton	NSW	1800784468	drmstanner@gmail.com	Active	1000	
Ramsay Admissions	Practice Manager					Active	Â	
Valerie Davids	Audiologist	Brighton	VIC	0395969955	valeriedavids@yahoo.com.au	Active	18	
Vaughan Lapthorne	Psychologist	Penrith	NSW	0247348755	vaughan@penrithpsychology.com.au	Active	18	
Xantie Xantos	Paediatrician					Active	Â	
							合	



PowerDiary - Referrals

			👖 Details 🛛 Appointment	s 🔒 Contacts 🔲 Notes	🔓 Files 💲 Invoices 🚞	Statements eReminders	🛔 Referrals 🛛 🚔 Packs
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Start Date	13/06/2017						
End Data	12/06/2018						
	Select Duration				Show Referral on Invoice Print		
					C Default referral for new invoice		
					-		Save Cancel
Referral	s Received						+ Receive New Referral
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13/06/2017	12/06/2018	Dr Alice Time (7845369X)	2	細	Referred for	X Sessions	x Delete



Tracking Referrals

Healthkit

For appointments with a referral, claim and referral details as well as expiry details such as the number of appointments made (including this appointment) under the referral, which turns red when it is the last appointment covered under the referral.

Cliniko

Ability to track, categorise and report on referral sources for marketing purposes.

Gensolve

Capture referral source, and enables reporting on referral source and condition.

PPMP

Tracking of referrals, includes referral issue date, referral provider # etc

coreplus

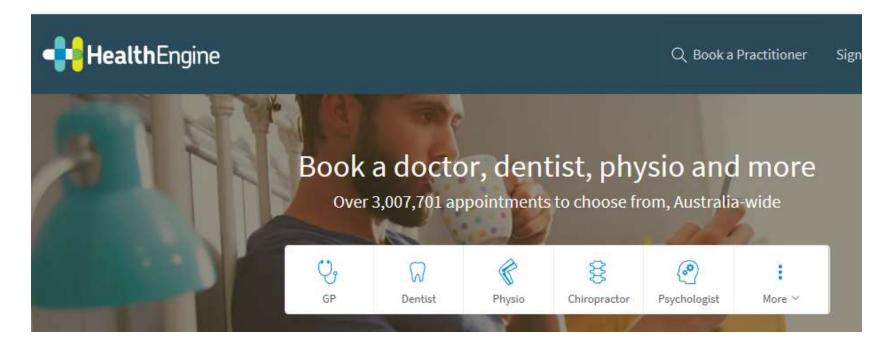
Manage each separate referral and their appointment limits/expiry dates

Accredited referrer partner network sources & books patients directly into your calendar. Reconciles where referrals are coming from & administers payments.

PowerDiary

Stores referrer name and details including expiry date, date of referral. Can report on client referral expiries.

Do you need more referrals?

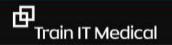


- Online Health Directory to attract new patients
- Online Bookings with medical software integration (some)
- Can help to fill appointment gaps and reduce 'no shows'





2. Improve communication with referrers



trainitmedical.com.au

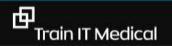
Improve Communication with Referrers

- ✓ Thank referrers by data tracking source
- ✓ Show you are a progressive practice that is keeping up clinically and with technology.
- ✓ Simplify report writing through use of customised templates
- Create your own referral templates and share with GP software.
- ✓ Use Secure Messaging to send and receive (it is part of GP accreditation they use it)





3. Explore letter writing options



trainitmedical.com.au

Software letter-writing options

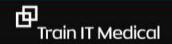
Ability to create own letter templates

Database fields that merge client-specific details

Draft letters saved, editable

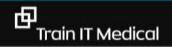
Custom forms for multidisciplinary clinics

Individual practitioner and/or practice letterhead



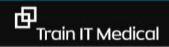
Letters – Cliniko

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Dashbeard	O Settings - Letter templates + New I	nine menghan		
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	Template			
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L Reports	RE: ((Patient.FullName))			
3 Settings	Thack you for your referral of {(Pate	nt, FirstName)).		
Methorn obcarty	I am writing to let you know of my di	agnosis and treatment plan.		
- <u>1882</u>	[INBERT DETAILS HERE] Please don't besitate to contact me	f you have any questions.		
	Kind regards,			
	((PractRioner FulParnetWithTite)) ((Business Name)) ((Business Websbackdoress)) ((Business ContactInformation))			
unulfot A				



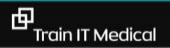
Letters – Cliniko

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Cliniko	Mr. Abbie Len	ıke		+ Add medical alert
Image: Construction of the second of the	A Patients Abbie Lomie - Patient details Treatment notes 1 Letters	Letter to Dr Kemmer	coad as PDF	
 Payments Products Expenses Carnacts Carnacts Reports Settings Pactures/isoury Helpi 	Attachments Appointments () Invoices Payments Account statement Recalls Communications + Book appointment Previous appointment	Dear Mrs. Isaiah Kemmer, RE: Abbie Lemke Thank you for your referral of Abbie. I am writing to let you know of my diagnosis and t I have examined Abbie and discovered that she hu Due to the location and size of the fracture, a cast strapping technique to use daily for the next 8 we In 4 weeks time, Abbie will return for a follow up s Please don't hesitate to contact me if you have an	as a hair5ne fracture in her left Ankle. t will not be required. I have shown Ab sols. session to see how she is progressing.	bie an appropriate
AmutoT	Abigale Pouros	Kind regards, Abigale Pouros Morar LLC		



MediRecords

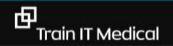
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4. Consider Secure Messaging options for sending electronic communication

http://trainitmedical.com.au/4-steps-to-securemessaging-success

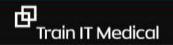


Emails must be encrypted. Must comply with standards for secure transmission of patient health information.

Secure Messaging

• Secure transfer of encrypted patient information





Sending and Receiving Documents

- Create and send directly from letter writer (where available)
- Receive referrals /discharge summaries / care plans etc into clinical software/patient file
- Stored electronically for quick retrieval
- Audit trail ensures successful delivery

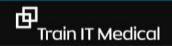
Secure Messaging - Benefits

- Confidential patient correspondence
- Improves timeliness of receipt of clinical information
- Reduce use of paper correspondence
- System notification of successful delivery
- Read receipt

Secure Messaging – Key Points - Legislation

- Anything sent electronically must be 'readily accessible so as to be useable for subsequent reference.
- Must have read receipt
- Recipient must consent to receiving electronically
- If sending referrals electronically they should be encrypted

Information about how to transmit and store referrals or requests electronically: <u>https://www.humanservices.gov.au/health-professionals/subjects/electronic-referrals-and-requests</u> Legislation: Electronic Transaction Act 1999 on the ComLaw website: <u>https://www.legislation.gov.au/Details/C2011C00445</u>



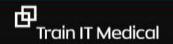
Why Secure Messaging – from coreplus

Privacy Act

- Compliance
- Encryption and security not guaranteed; risk of interception in transit, sent to wrong recipient, read by unintended recipient

Culture

 General practice, moving away from email to secure communication methods...if you're not connected, they can't see you!

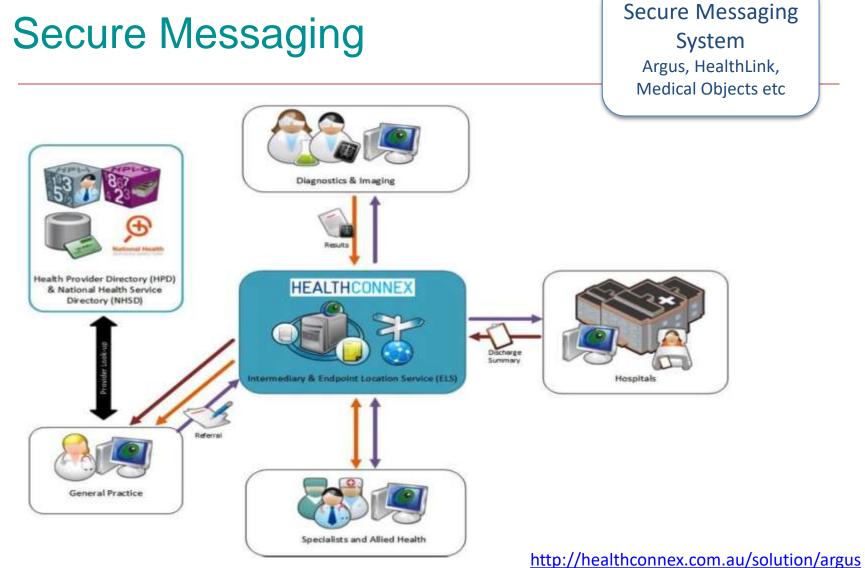


Pros and Cons

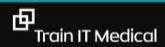


PROS	CONS
You have Secure Messaging!	Multiple installation and annual costs \$\$, potential integration costs
Compliance with Privacy Act	Multiple log-ins and products to be used and maintained concurrently
You are part of the electronic communication culture	Not designed to send information electronically to patients

Buy secure messaging products that GPs are connected to GPs are not all on the same networks, multiple products require purchasing to ensure coverage for reasonable referral flows



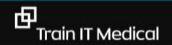
http://healthconnex.com.au/solution/argu



"If sent electronically, a referral should be encrypted, unless patients have provided informed consent for it to be sent otherwise."

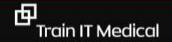


http://www.racgp.org.au/your-practice/standards/standards4thedition/practice-services/1-6/referral-documents/



Secure Messaging Providers & Software Compatibility

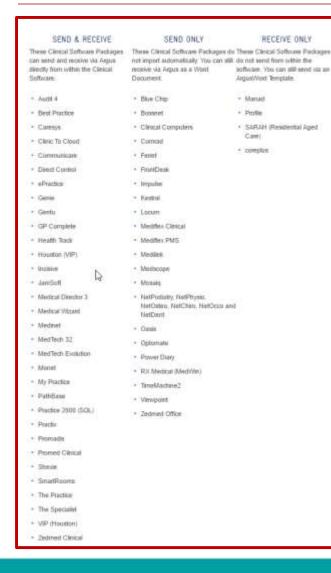
- Argus <u>http://healthconnex.com.au/solution/argus</u>
- HealthLink <u>http://www.healthlink.net/en_AU/</u>
- Medical Objects https://www.medical-objects.com.au
- MMEX http://www.mmex.net.au
- ReferralNet <u>https://www.referralnet.com.au</u>



HealthLink Online Directory - https://secure.hlink.net.au/directory/login.php

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	E Prosteracti	Dr David Isaacs	1021 9922 4960	DRESSACE	Best Practice	Huriter New England and Central Coast	NSW	12/10/2018
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	10. Providera (1)	Dr Steven Tan	(02) 9923 4223	STEVETAN	Shexie	Northern Sydney	HSW	4/07/2015
	D Providen (8)	Hiller Dreet Hedical Practices	(02) 9955 8006	HOLLENNEY	Bank Practice.	Numbers Sydney	965W	4/07/2015
	E Prosters	Sedney Helanoma Unit	1100 799930	SYDHELMI	Best Practice	Northern Sydney	W\$W	4/07/2015
	E Prosters (1)	Dr Sue Valmadre	1021 9922 2339	DRSHILML	Gestle	Northern Sydney	N/SW	4/07/2015
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	(1) Providers (5)	Dr Kylla Sninok	(02) 9911 7250	DRKSWOOK	Genio	Northern Sydney	vesiw	4/07/2015
	E. Providera (9)	North Sydney Sports Medicine	(02) 9966 4700	Information P	Genie	Northam Sydrey	NSW	4/07/2015
	() Providera (2)	Dr Katrima Ploane and Dr Jenny O'Bullivan	(02) 0483 1473	DHKHODRE	Gautie	Rartform Sydney	TEST	4/02/2015
	(D) Providen (b)	North Sydney Medical Practice	(02199223032	NTHSYDRE	Medical Director 3	Northern Sydney	NSW	4/07/3015

Secure Messaging – Argus (Telstra)



Check whether your software can:

Send & Receive Send Only Receive Only

<u>Learn more about Telstra HealthConnex</u> (Argus)



Secure Messaging – coreplus

- Many to many Secure Message product; the Secure Message Hub
- Currently integrated with HealthLink, Argus and shortly with Medical Objects
- No costs upfront/ installation or annual per practitioner fees.
- Just a simple per message fee (\$1) when you receive a valuable referral.



Secure Messaging – from coreplus

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Wetcome. Michelle Clarke		Level 1, Buith Flore 167 Milless Hay Bundsons, VIC Fri. 16 Jun 2017 Dr Michelle Clarke Riverside Cluic 356 Ascei Vale Rd Moonee Ponds, Vic	GP Clinic Tel. 1300 668 Fax: 03 9320	1 98.8 3421 Are you practicing happs? S S



Secure Messaging – MediRecords

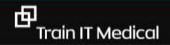
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1. Register with the Healthcare Identifier Service

These steps are required for:

- Healthcare organisations that want to apply for a Healthcare Provider Identifier for Organisations (HPI-O)
- Healthcare organisations that want to access the HI Service and download patient Individual Healthcare Identifiers (IHIs)
- Healthcare organisations that want to access the My Health Record system
- Healthcare organisations that want to use Secure Message Delivery (SMD)
- Healthcare Providers that want a Healthcare Provider Identifier for Individuals (HPI-I)

<u>Click here to Register with the Healthcare Identifier Service</u> <u>Access National Health Provider Directory</u> <u>www.digitalhealth.gov.au</u> <u>www.myhealthrecord.gov.au</u>



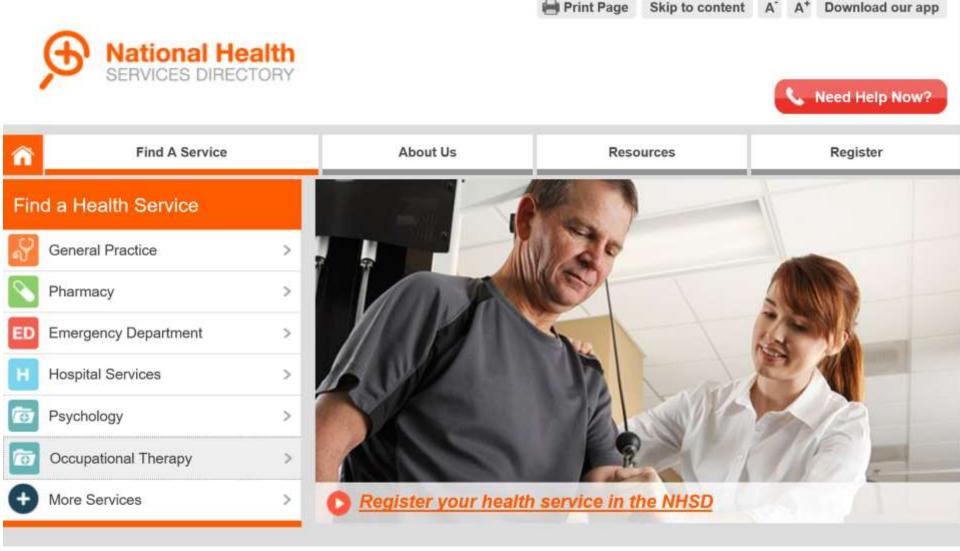
2. Add yourself to the National Health Services Directory

The National Health Services Directory is a joint initiative of all Australian governments, delivered by Healthdirect Australia, to enable health professionals and consumers access reliable and consistent information about health services.



http://www.nhsd.com.au/

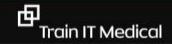




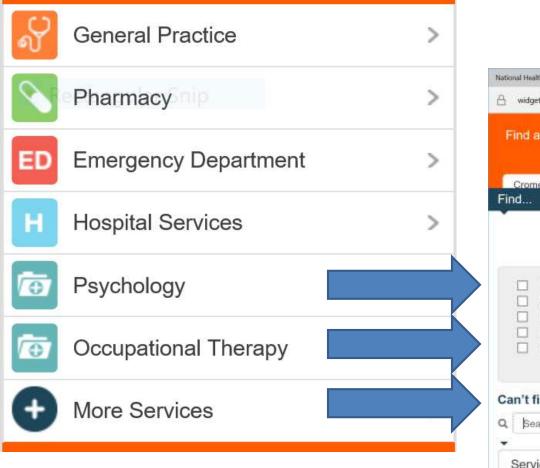
Updating your General Practice after hours information

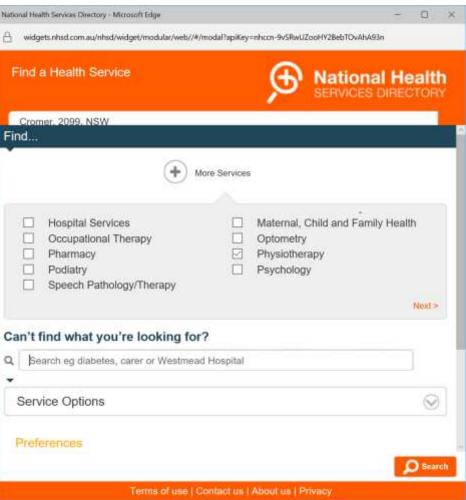
If your service is currently listed in NHSD but the information is incorrect or incomplete please email updates to nhsd@healthdirect.org.au.

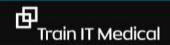
If your service is not listed in NHSD please register and complete your details including your practice arrangements for after hours care.



Find a Health Service







Extra links and learning:

RACGP standards for referrals

RACGP Information Security:

Health Engine

Information about how to transmit and store referrals or requests electronically

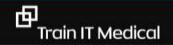
Legislation: Electronic Transaction Act 1999 on the ComLaw website

Privacy FAQs for Health Service Providers

Privacy Principles

APP quick reference tool

Register for Digital Health



Extra links and learning:

National Health Services Directory

Digital Health: <u>www.digitalhealth.gov.au</u> <u>www.myhealthrecord.gov.au</u>

Health Provider Directory Factsheet

Fitness Australia: Referrals essential guide

Blog: Learn how to increase new patient referrals

Katrina's blog: <u>4 Steps to Secure Messaging Success</u>

HealthLink

<u>Argus</u>

Webinars:

Webinar 1: Medical Software – recording available Webinar 2: Contacts and Referrals – recording will be available Webinar 3: Clinical note-taking – 25 July 2017 7.30pm EST Webinar 4: Digital Health – 24 August 2017 7.30pm EST

For future Webinar info, registrations, recordings and free resources:

www.ahpa.com.au



www.trainitmedical.com.au



Thanks for joining me Katrina Otto

katrina@trainitmedical.com.au

Twitter: trainitmedical

Facebook: trainitmedical

www.trainitmedical.com.au/presentations to download a digital version of this presentation & access more

free practice resources & blog posts



